



ROUNDTABLE NEWSLETTER

Council of Supply Chain Management Professionals

November 2008

2008 CSCMP Annual Conference Highlights

Roundtable Annual Meeting

• Improved communications

- Scheduled regional advisor calls
- Bi-weekly roundtable *InTouch* newsletter
- Treasurer “welcome letter” with overview of finance team resources



• June Forum enhancements

- Virtual Forum: Forum sessions recorded and posted on web site
- Sponsorship case studies
- Program in a Box—launched at 2008 June Forum
- Roundtable Leadership Forum attracts officers from Dubai, Ireland, Singapore, Brazil, Thailand, Hong Kong, and Denmark

• Roundtables collaborate with APICS, AST&L, WERC, IWLA, MHMS and ISM in local programs.

• Process Team webinars

- Finance Team
 - Sponsorship Webinar
 - RT Finance Webinar II
 - Treasurer Roles and Responsibilities
- Membership
 - 2008 Recruit & Retain Membership Program
 - The Benefits of Membership



• International Member participating on Roundtable Process Teams

• Roundtables continue to offer programs on broad array of Supply Chain Programs

• Roundtables offer Career Fairs and Career Day Programs

• WAMMS Improvements/Enhancements

- Roundtables now have the ability to copy events (increases the cycle time for creating registration pricing options, no longer have to build events from scratch)
- Improved registration funds report
- System-generated receipts
- Ability to enter walk ins on the back end
- Dues renewal prompt

Roundtable Notes

Announcements

Speaker Gift Requests—Do not forget to send copies of your speaker thank-you letters to Charie Leopold at cleopold@cscmp.org. Charie will then send out a thank-you letter and speaker gift from CSCMP's Lombard office.

Mark Your Calendar

June Leadership Forum

June 4-6, 2009
 InterContinental Chicago O'Hare
 5300 North River Road
 Rosemont, Illinois USA

CSCMP's Annual Global Conference 2009

September 20-23, 2009
 Chicago, Illinois USA



Roundtable Recognition Event



Roundtable officers, CSCMP board members, and CSCMP staff enjoyed an evening of music, food, and catching up with old friends!



Roundtable Networking Luncheon



This year's luncheon featured the "The Executive's Perspective: Unprecedented Instability Offers Global Opportunities" CEO panel discussion. The panel consisted of Jeffrey Schwartz, chairman and CEO, ProLogis; Bruce Edwards, global CEO, DHL/Exel Supply Chain; William Zollars, president and CEO, Worldwide, Inc.; and Richard Jackson, executive vice president; Limited Logistics Services. The panel moderator was Rick Blasgen, president and CEO of CSCMP.



The event was well-attended and provided roundtable officers with the perfect opportunity to meet CSCMP members and distribute details of upcoming programs and events.

2008 Student Showcase and Job Fair

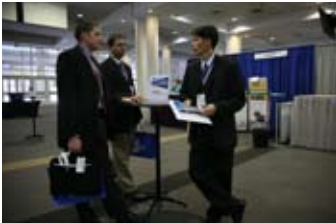


The 2008 Student Showcase and Job Fair was a resounding success. Building on the efforts of CSCMP's first Student Showcase in 2007, we expanded it this year to include a Job Fair. The showcase was open throughout the CSCMP Annual Global Conference, affording attendees the opportunity to review student résumés and projects as well as meet and network with our student members.



The Job Fair held Tuesday, October 7 hosted over 20 participating companies. Through the efforts of our global roundtables and academic community, 85 student members participated. The 2008 Showcase and Job Fair resulted in 337 total interviews (173 formal, 237 informational/screening), with many companies indicating that they would conduct follow-up interviews with a majority of the students being interviewed throughout the next several months. Company representatives were extremely impressed by the quality of the students participating, with many commenting on the "impressive level of student talent."

Company representatives also believed that the 2008 CSCMP Student Job Fair was a "great experience" and an "extremely successful day for an event like this." We anticipate that many of our student members will be receiving job offers as a result of the fair.



CSCMP would like to extend a special thank you to our 2008 Student Showcase and Job Fair sponsor, Ryder Logistics & Transportation Solutions Worldwide.

2008-2009 CSCMP Board of Directors



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Roger W. Woody
Supply Chain Strategy
EMBARQ



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Vice President
A.T. Kearney, Inc.



President and CEO
Rick D. Blasgen
Council of Supply Chain Management
Professionals

2008-2009 Roundtable Leadership

Roundtable Chair – Greg Chalkley, Dallas/Fort Worth Roundtable

Co-Chair – Anna Hummel, Delaware Valley Roundtable

Strategic Advisory Committee (SAC)

The SAC is a small team of advisors focused on addressing strategic global issues that impact roundtables and developing the policies and guidelines needed to govern around the world.

Greg Chalkley – Dallas/Ft. Worth

Anna Hummel – Delaware Valley

Gordon Breault – Columbus

Mike Kirby – Delaware Valley

John Landborn – Sweden

Phil Marlowe – Charlotte

Thomas McGoldrick – Tar Heel

Kathleen Hedland – Staff

Sherrie Nauden – Staff

Regional Advisors

Regional Advisors provide a “single-point-of-contact” for roundtable cabinet members to get questions answered, share concerns and learnings, and provide feedback and opinions.

John Landborn – Europe

Cesar LaValle da Silva – Latin America

Shashi Shekhar – Australia, Dubai, Japan, New Zealand, Singapore, South Africa, and Taiwan

Charles Wang – China, Hong Kong, and Thailand

Bhairavi Jani – India

Jay Friedman – United States

Candice Gouge – United States

Thomas McGoldrick – United States

Gordon Breault – United States

Mike DelBovo – United States

Mark Hopper – United States

John Kent – Student Roundtables

Process Teams

Teams of experts in areas providing in-depth administrative and process support for the roundtable cabinets around the globe.

SOS

Chair: Mike Kirby

Bernie Coley

Chris Stang

Jocelyn Jones

Lloyd Chris Blake

Gary Smith

Rob Lewin

Lee Schwartz

Greg Chalkley

Sherrie Nauden

COMMUNICATION

Chair: Cheryl Harrity

Dixie Talke

Brigit Dam-Jespersen

Frank Cascante

Michelle Carroll

Li Feng

MARKETING

Chair: Erika Roberts

Chander Agarwal

Kent Hindes

Baronda Bradley

FINANCE

Chair: Shirley Potts

Andy Keller

Michael Johnston

Steve Murray

Ron Reighter

John Mascaritolo

Paul Blair, Staff

IT

Chair: Chris Stang

Ann Elliott

Jorgete Marinez

LuAnne Patterson

Todd Charrow

Tim Dreffler

Janine Stuck, Staff

PROGRAM

Chair: Cynthia Miller

Phil Marlow

Ron Honsell

Meg Duncan

Greg Chalkley

MEMBERSHIP

Chair: Chris Elliott
Jonathan Smith
Pam Scheibenreif
Dr. Kanak Madrecha

OFFICER DEVELOPMENT & VOLUNTEER RECRUITMENT

Chair: TBD
John Teich

EDUCATION

Co-Chair: Susan Golicic
Co-Chair: Robert Frankel
Brian Gibson
David Hass
Bill DeWitt
Bill Hoffman
Mary Holcomb
Tim Richards

Roundtable Staff

Kathleen Hedland, Director Education, Research and Roundtables
Sherrie Nauden, Roundtable Manager
Charie Leopold, Roundtable Coordinator
Kathy McInerney, Education and Research Assistant

Congratulations to Nancy Nix for Being Honored for Outstanding Contribution To Logistics Education

The Dallas/Fort Worth Roundtable of the Council of Supply Chain Management Professionals (CSCMP) announced the winners of distinguished service awards for their profession. These awards represent the highest achievement honoring outstanding supply chain professionals in the Dallas/Fort Worth Metroplex by the CSCMP Roundtable.

Dr. Nancy W. Nix will be honored with the Roundtable's 2008 Outstanding Contribution to Logistics Education Award. This award is presented to an individual who has made outstanding contributions to logistics education in the Dallas/Fort Worth area. This honor takes into consideration a candidate's contribution to logistics education at all levels, from high schools to college curriculums. He or she is recognized for helping make logistics education a reality in the Metroplex.

Dr. Nix is director, Supply and Value Chain Center and associate professor of supply chain practice at the Neeley School of Business at TCU. In 2001, Nancy founded the Supply and Value Chain Center at TCU, establishing close working relationships with a broad spectrum of companies in the DFW Metroplex and generating funding for the development of TCU's supply chain programs. Nancy also provides leadership in supply chain research serving as Chair of the Council of Supply Chain Management Professional's Research Strategies Committee.

2008 Pittsburgh Roundtable College Challenge

Each year, the Pittsburgh Roundtable sponsors a college challenge for students to participate in and compete against each other in a friendly format. Jerry McConnell, president of the Pittsburgh Chapter Roundtable and his colleagues once again hosted the 21st annual college challenge on March 27, 2008. The competition was held at Robert Morris University in Pittsburgh, Pennsylvania, USA.

This year, ten universities competed in the 2008 logistics challenge:

- Penn State – McKeesport
- University of North Texas
- Shippensburg University
- Akron University
- Grand Valley State
- Michigan State
- University of Niagra
- University of Maryland
- Auburn University
- Duquesne University

The competition consisted of several teams competing against one another, answering questions about supply chain management and logistics. Winners of the preliminary rounds advanced to the final round. The team with the highest score in the final round took home the winner's trophy and bragging rights as CSCMP's top supply chain management school.

Students are encouraged to submit their applications annually for the Keystone Dedicated Logistics Scholarship that KDL sponsors each year as well.

This year's winner was University of North Texas.



Corporate sponsors included GENCO, PLS, KDL, Panal Pina, Mid-Ship, Consol Energy, Mach 1, CEVA Logistics, and more.



This year's guest speaker was William "Gus" Pagonis. When it comes to expertise in logistics and overall leadership in management of very complex projects and organizations, few people are better qualified than Lieutenant General Pagonis, a retired three-star US Army General. He is widely recognized for his logistical achievements particularly during Desert Shield/Desert storm. After successfully masterminding logistics for the Gulf War and winning high praise from General Norman Schwarzkopf, Pagonis left the Army in 1993 and was hired as head of supply chain for Sears Roebuck and Co. He was responsible for all supply chain functions, including establishing policies and procedures for the flow of

inventory from vendor to store, vendor relations, transportation, distribution, international logistics, home delivery services, and the integration of information systems to cement it all together. As such, he functioned as the single point of contact for Sears Logistics. He directed logistics for more than 2,500 stores, in addition to a network of strategically-positioned distribution centers. He was also the president of Sears Logistics Services, Inc., a wholly-owned subsidiary of Sears. He retired from the company in June 2004.

Day two consisted of taking over 40 students on a boat tour of the Port of Pittsburgh. This port is the second largest inland port in the country. The tour consisted of an actual lock and dam entry and exit on the Monongahela River. Special guests included the Army Core of Engineers, the US Coast Guard, and the Port Master of USX who spoke to students about the importance of river transportation.

Friendly Reminder

Roundtable Due Dates

Audit of the Treasury

July 1 (submitted by the audit committee or president)

Election of Officers

April-May (submitted by the secretary)

Monthly Report

Meeting announcement (submitted 30 days prior to meeting by the secretary or assigned officer)

Activity report (submitted five days following the meeting by the secretary)

Thank-you letters (submitted five days following the meeting by the program chair)

Nominating Committee

March 1—Roundtable Chair name submitted by the president

Quarterly Report

Four times per year (submitted by the president from the treasurer's report)

- January 15
- April 15
- July 15
- October 15

Schedule of Activities

August 15 (submitted by the Roundtable Program Committee for the coming roundtable year)

NOTE: This is an ongoing process and all roundtables should be entering their events as they are scheduled into the WAMMS database.

Slate of Roundtable Candidates

April 1 (submitted by the nominating chair)

Travel Dates

June Leadership Forum

– June 4-6, 2009 – Rosemont, Illinois, USA

CSCMP's Annual Global Conference 2009

– September 20-23, 2009 – Chicago, Illinois, USA